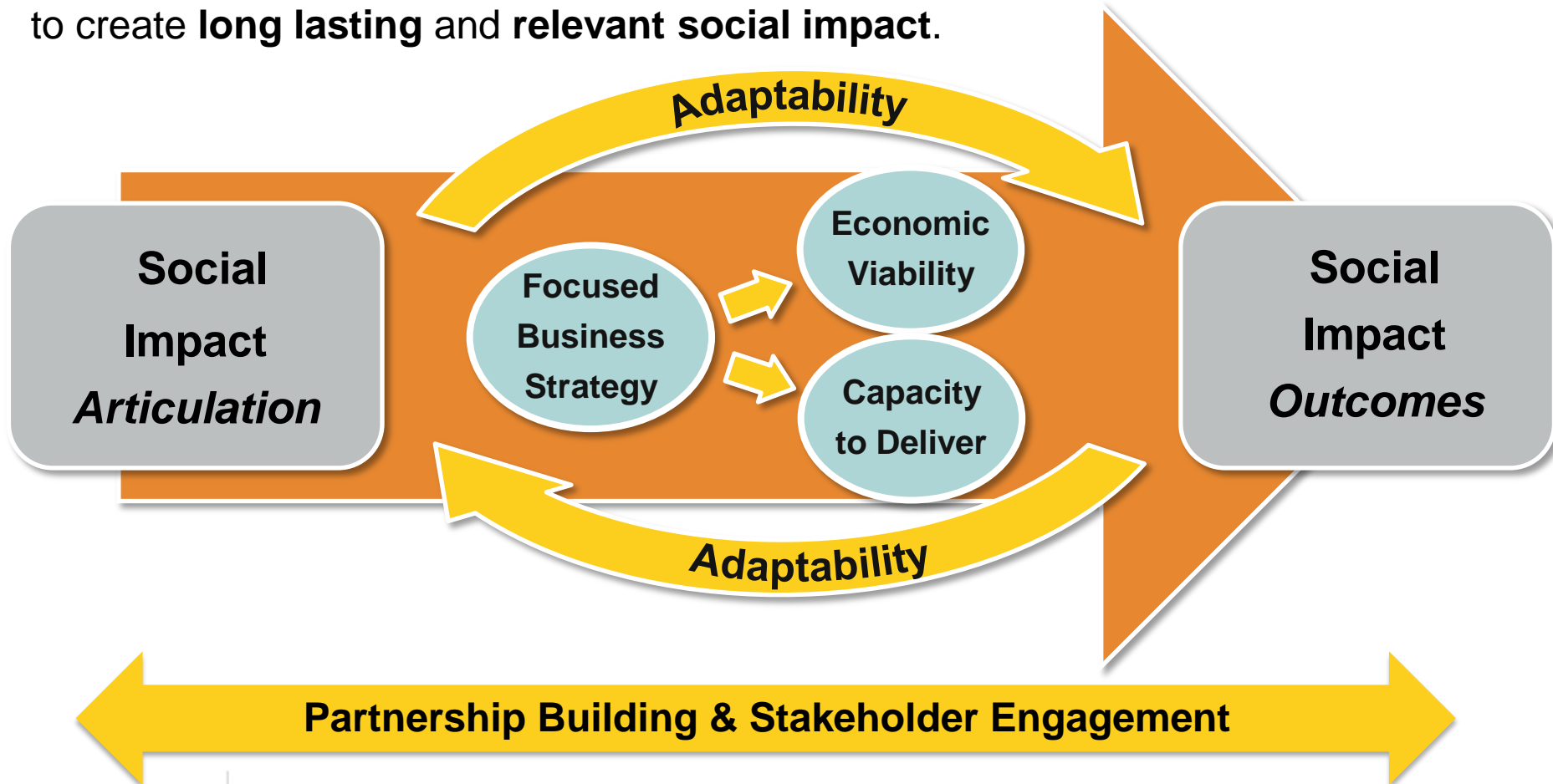


What is our sustainability framework?

Sustainability means an organization or program already **does** and **is positioned** to create **long lasting** and **relevant social impact**.



What are the six key drivers of sustainability?

- **Social Impact:** *Results* of efforts taken that solve or positively advance social issues by *producing a positive change* in *attitude, behavior* or *condition* for the target constituency
- **Focused Business Strategy:** *Understanding* of what has to happen to achieve social goals and *choices* about *how to accomplish those goals*
- **Economic Viability:** *Financial health* of an alliance; sustainable efforts have a *surplus or breakeven operating model* that will carry the work forward in the long-term

What are the six key drivers of sustainability?

- **Capacity to Deliver:** *Talent, infrastructure* and *processes* needed to *execute* the *business strategy* in order to deliver *social impact*
- **Adaptability:** The *discipline* of *updating and/or developing* products and services *in anticipation or response to changes* in beneficiary needs, behaviors and the operating environment
- **Partnership Building and Stakeholder Engagement:** The *ongoing cultivation and engagement* of a cohort of *well-functioning, diverse partners and stakeholders* who collaborate and communicate effectively to advance the efforts of the alliance